

# Curriculum Vitae: Hans-D. Kaden



**Name:** Hans-D. Kaden

**Level:** Senior Manager

**Nationality:** German

**Languages:** German (native),  
English

## Employment History

2007 - today	Independent Management Consultant, Coach, Project, Process and Programme Manager, (GPM / IPMA / ITIL V3 / PMBOK), in Munich.
1998 - 2006	T-Systems International: Bid, Project and Service Manager, all over Germany. National and international, Bid, Implementation, Operation and Outsourcing Projects, in Munich.
1993 - 1998	STS Spectrum Text & Datensysteme (system vendor): Branch-Manager for the division „Germany south“, in Munich. Digital Equipment Corporation (DEC): Regional Sales Manager for the division „central Germany“ for Valued Added Reseller, in Frankfurt.
1990 - 1992	Nixdorf Computer, system engineer for Midrange- and Mainframe-Computer, in Stuttgart.

## Industry and Consulting Experience (Extract)

Mr. Hans Kaden is an independent Management Consultant with the main focus on sourcing decision, set up, restructuring, turnaround and operation for IT and TC - across all sectors. He has extensive experience in designing processes, developing of KPI's, project and programme management.

### Selected Engagements

Mr. Kaden was responsible for IT, sales, operational and process related projects. In 20 years he was e.g. responsible for

- leading the PMO and the SI processes for the development of new fixed-mobile-convergence solutions.
- developing a channel strategy for a vendor of MFP solutions and coaching the sales team.
- the implementation of operational and organizational structures or a new division inside a system-vendor.
- the consolidation of a multi-provider transition project to a new single provider for accounting, billing and operation.
- consulting the German pension fund about the implementation of the European greatest DM-VPN WAN network, based on MPLS technology.
- the transition of a full outsourcing project and also consulting during the Due Diligence.
- the implementation of one of the first mass rollout for the MPLS-technology.
- upgrading the intercontinental data network for the columbus project, as a part of the International Space Station (ISS).
- for the implementation of the world largest IP4 WAN network.